







#### Mayor

- 1. Supervises employees and oversees business operations.
- 2. Signs all payroll checks.
- 3. Prepares and gives speeches at Town Meetings.
- 4. Supervises JA BizTown voting.
- 5. Coordinates citizen off the day and business of the day recognition process.

#### Town Treasurer

- 1. Inputs employee payroll information.
- 2. Prints and distributes employee payroll checks.
- 3. Keeps all records of business expenses and payments.
- 4. Assists with other business duties when employees are on break, and if time is available.

#### **Attorney**

- Make sure legal documents are prepared and completed properly.
- 2. Work on solving two cases.
- 3. Works closely with the Town Marshalls.

#### **IRS Agent**

- 1. Completes all JA BizTown tax forms.
- 2. Issues tax ID numbers and Form W-9 status of JA BizTown nonprofit organization.
- 3. Prepares invoices and sends out E-bills to all businesses.

#### LEASING AGENT/PROPERTY APRAISER

- 1. Measure space and complete Rental Agreements.
- 2. Collects and stores the "For Rent" signs.
- 3. Prepares rent bills and sends electronic invoices

#### **Town Marshall**

- Responsible for ticketing Citizens, Volunteers, and Teachers who break the laws throughout the day.
- 2. Informs each business about the laws and the fine amounts
- 3. Writes tickets to law breakers.

#### City Manager

- 1. Takes census count of JA BizTown.
- 2. Work with the Mayor to have citizens vote on a new law for JA BizTown
- Meet with the CEO of Lilly Lab and photographer to do the ribbon cutting for the new Lilly STEM Center
- 4. Encourage citizens to participate in the art installation activity







#### **Chief of Police**

- 1. Assign patrol areas for the town marshals.
- 2. Ensure all laws are correctly input into the tablets.
- 3. Cover areas when the town marshals are on break.

#### Parks and Rec Director & Assistant

- 1. Responsible for the beautification on JA BizTown
- 2. Cutting grass
- 3. Host our door events
- 4. Care for the benches and street lights

#### **Animal Shelter Director**

- 1. Find lost pets around JA BizTown.
- 2. Create adoption posters.
- 3. Make pet toys for each business.

#### **Public Works Director & Assistant**

- 1.Be in charge of recycling and trash pickup.
- 2. Keep the streets clean.
- 3. Ensure the safety of citizens during outdoor events.





- 1. Prepares and gives speech at Town Meeting.
- 2. Signs all payroll checks.
- 3. Signs Rental Agreement for business space.
- 4. Meets with personnel from other businesses when they visit.
- Supervises employees and business operations

#### Teller

- 1. Greets customers as they open personal accounts.
- 2. Processes paychecks and accepts personal deposits
- 3. Disburses maximum of \$2 cash per pay period to customers.
- 4. Records customer personal account transactions in computer.
- 5. Assists File Clerk with filing, when necessary

#### Personal Banker

- Greet customers who are there to open savings account.
- 2. Visit each business and explains the importance of opening a savings account.
- 3. Opens savings accounts for customers

#### CFO

- 1. Inputs employee payroll information.
- 2. Prints and distributes employee payroll checks.
- 3. Keeps all records of business expenses and payments.
- 4. Assists with other business duties when employees are on break, and if time is available.

#### **Accounting Clerk**

- 1. Delivers bank bags
- 2. Files personal checks and deposits by account number.
- 3. Issues cash to Tellers and complete cash-out tickets as needed

#### **ATM Specialist**

- 1. Oversees debit card distributions.
- 2. Work with JA staff to learn the ATM.
- 3. Assist citizens with the ATM throughout the day



#### CEO/PILOT

- 1. Obtains business loan.
- 2. Prepares and gives speech at Town Meeting.
- 3. Signs all payroll checks.
- 4. Signs Rental Agreement for business space.
- Meets with personnel from other businesses when they visit.
- 6. Supervises employees and business operations

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#### FLIGHT ATTENDANT

- 1. Greets passengers and helps them find their seats as they board plane.
- 2. Conducts safety demonstration.
- 3. Ensures all seatbelts are securely fastened.
- 4. Communicates with pilot to ensure that cabin is prepared for takeoff
- 5. Monitors food supply inventory.
- 6. Accepts payments for all in flight products/services
- 7. Assists with cleanup after each break

#### MAINTENANCE TECHNICIAN

- Completes a safety inspection of the plane before takeoff.
- 2. Communicates all information to pilots about the status of the aircraft.
- 3. Gives expense report to CFO if there is a need to replace a part.
- 4. Removes all trash and remaining products after each flight.
- 5. Assists with cleanup after each break.

#### **REGIONAL AIRPORT**

#### OPERATIONS MANAGER

- 1. Sells plane tickets to passengers.
- 2. Greets passengers at doorway and assists with check in.
- 3. Thank passengers for flying as they leave.
- 4. Assists with cleanup after each break.



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- Signs Rental Agreement for business space.
- Supervises employees and oversees business operations.
- Signs all payroll checks.
- Prepares and gives speech at a Town Meeting.
- Assists with all business duties when employees are on break.
- Assists in selling of the newspaper.

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#### Editor

- 1. Answer letters to the editor
- 2. Write a personal editorial
- 3. Make sure the newspaper is completed by the daily deadline.

## SHARP

#### AD EXECUTIVE

- Collects advertisements from each JA BizTown business.
- Types and designs business advertisements on the computer.
- 3. Assists in selling of the newspaper

#### WEB DESIGNER

- 1. Learns operation of computer program.
- Inputs web page information into web page templates. Verifies the spelling and accuracy of the web page templates.
- 3. Assures web page information is complete.
- Shares information on how to access web pages with customers.

#### PHOTOGRAPHER:

- Takes photographs of JA BizTown officials, citizens, etc. at Town Events.
- Visits each business and photographs all employees.
- 3. Assists in selling of the newspaper.

#### REPORTER

- Conducts interviews and surveys to be published in the newspaper.
- 2. Writes news articles and stories.
- Downloads, or types, written copy into newspaper template for publication.
- Coordinates photographs for articles, as appropriate.
- 5. Assists in collating

#### VIDEOGRAPHER

- 1. Videos the day at JA BizTown
- Goes to each business and interviews employees about the day and their shop.
- 3. Assists in selling of the newspaper

#### SOCIAL MEDIA MANAGER

- 1. Take group photos of each business
- Conduct video interviews



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#### REPORTER

- Interviews JA BizTown citizens for news stories.
- 2. Writes news stories utilizing Reporter Guideline.
- 3. Forwards copy of news reports to be read on air.
- 4. Forwards news flashes and articles to CEO for review and approval.
- 5. Works in close partnership with the Ad Executive, assisting as needed.

#### DJ

- 1. Learns to operate sound equipment.
- 2. Selects music for airtime.
- 3. Completes scheduling of on-air Play List.
- 4. Reads, clearly, news items, ads, announcements, weather, etc. over the air.



#### AD EXECUTIVE

- 1. Collects ads from each JA BizTown business.
- 2. Reviews and edits ads to be read on the air.
- 3. Forwards ads to the DJ for scheduling and reading.
- 4. Bills each business electronically for adverting fee.
- 5. Coordinates special promotions and sales.
- 6. Operates Point of Sales computer.







#### CEO/Franchisee

- 1.Obtain Bank Loan
- 2. Sign lease agreements
- 3. Supervise and oversee business operations
- 4. Sign business checks
- 5. Prepare and give speech during opening town meeting

#### **CFO**

- 1. Input employee payroll information
- 2. Print and distribute employee paychecks
- 3. Keep records of business and expenses payment
- 4. Assist with other business duties when employees are on break
- 5. Notarize documents and student passports

#### **Driver/Sales** Associate

- 1. Greets all incoming customers and provides an exceptional guest experience.
- 2. Receive items from businesses. Package and deliver throughout the day.
- 3. Deliver bounce back flyers to volunteers and newspaper for end of the day printing.
- 4. During the shopping breaks sell items and encourage citizens to donate .25 to the Start Small Go Big Program
- 5. Shred documents

#### **Graphic Designer**

- 1. Assists Sales Associate with greeting all customers and provides an exceptional guest experience.
- 2. Print Bounce backs.
- 3. Collect shop logos from each business.
- 4. Assists with all business needs when time permits. (restock, cleaning)
- 5. Assist customers with purchases.
- 6. Prepare advertising wall.
- 7. Design the Logos for each business using editing software.
- 8. Deliver advertising flyers to local businesses.
- 9. Review logos for errors prior to printing. Then deliver to each CEO.



# Lilly

#### **CEO**

- 1.Obtain Bank Loan
- 2. Sign lease agreements
- 3. Supervise and oversee business operations
- 4. Sign business checks
- 5. Prepare and give speech during opening town meeting

#### **Quality Engineer**

- 1. Conduct routine inspections and audits to ensure products meet established quality standards and specifications.
- 2.Collaborate with production teams to develop and quality products

#### **Biomedical Engineer**

- 1. Conduct research and testing
- 2. Ensure everyone is using proper safety procedures
- 3. Conduct any and all testing of products from other JA BizTown businesses

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- 3. Keep records of business and expenses payment
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- 5. Notarize documents and student passports

#### **Brand Manager**

- 1. Enhance brand visibility and recognition.
- 2. Collaborate with staff to organize an outdoor demonstration using provided items.
- 3. Ensure all products meet Lilly's high standards.

#### **Social Impact Director**

- 1. Develop and implement social impact strategies
- 2. Build and maintain partnerships
- 3. Monitor and evaluate program effectiveness





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#### PHYSICAL THERAPIST

- 1. Becomes familiar with materials and equipment.
- 2. Greets patients as they "sign in."
- 3. Demonstrates easy exercises to incorporate at work.

#### RESPIRATORY THERAPIST

- 1. Works with patients to complete a healthy lifestyle screening.
- 2. Collects health trend data from businesses
- 3. Aids with patient record keeping.

#### **REGISTERED NURSE**

- 1. Works directly with patients
- Determines results of screening tests that are offered to patients(i.e. temperature, heart rate, etc.)



## **Peyton Manning Children's Hospital**

#### **Ascension St. Vincent**

#### MEDICAL ASSISTANT

- 1. Bills each business electronically for healthcare.
- 2. 2.Provides support to other medical personnel.
- 3. 3. Operates Point of Sales tablet.

#### **PARAMEDIC**

- Monitors JA BizTown for ways to enhance safety awareness.
- Provides citizens with information on 'specialty' health and fitness issues.
- 3. Informs businesses of financial benefits that result from healthy employees.



## FecEx

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#### Courier

- 1. Collects mail from central postal box.
- 2. Sorts letters and "cancels" postage stamps.
- 3. Delivers processed mail to businesses and individuals in JA BizTown.
- 4. Provides customer service (greeting/selling).
- 5. Assists Sales Manager, as necessary.

#### OPERATIONS MANAGER

- 1. 1. Distributes materials to each business.
- 2. 2. Collects supply bins from each business at the end of the day.
- 3. 3. Packs customer supply bins for next day's business operations.
- 4. 4. Assist Courier with delivering mail.



#### SALES MANAGER

- 1. Works with CEO to set prices of retail products.
- 2. Bills each business electronically for supplies.
- 3. Prepares product displays.
- 4. Tags all items to be sold.
- 5. Responsible for marketing the company and introducing and selling shipping services.
- 6. Operates Point of Sales computer
- 7. Assists customers with sales and accepts payments.



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#### Financial Advisor

- Greets customers as they open their retirement account.
- 2. Help citizens learn how to invest their money.
- 3. Share results of their investments with citizens.
- 4. Records customer personal account transactions in computer

#### **Marketing Director**

- 1. Develop materials for marketing.
- 2. Research what is the best kind of marketing to reach people.
- 3. Share investment growth with citizens
- 4. Help people understand the value of saving for retirement



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#### Community Relations Director

- Reviews the Adopt-A-Duck program paperwork and sets it up for shopping breaks.
- 2. Collect pledge sheets from businesses
- 3. Bill businesses for their donations
- 4. Operates Point of Sales tablet.

## Assistant Community Relations Director

- Reviews instructions and assist the community relations director throughout the day
- 2. Help in selecting and presenting the Adopt-A-Duck winner
- 3. Assist with selling products.

## **aes** Indiana

#### Safety Manager

- 1. Delivers kits to each business.
- 2. Take clean filters to each business
- 3. Collect kits and return to AES Indiana at close of the business day



#### Customer Service Rep

- Visits each business at JA BizTown and reads power meters.
- 2. Emails invoices to each business
- 3. Educates JA BizTown citizens in

#### Power Delivery Administrator

- 1. Receives and reviews work orders.
- 2. Performs work orders.
- 3. Completes work order satisfaction reports.
- 4. Learn how electricity is delivered to your

#### Energy Efficiency Marketing Manager

- 1. Prepare energy audits foreach business.
- 2. Visit businesses to verify compliance
- 3. Deliver certificates at end of day





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#### Sales Manager

- Prepares sales area with product display to demonstrate and sell 3D Printed Products.
- 2. Greets customers, assists with order forms, and
- 3. accepts payments for sale of products

#### **Product Manager**

- 1. Prepares Posters and Flyers to advertise business and products.
- 2. Learn to complete order forms.
- 3. Assist with assembling 3D Printed Products as needed to produce and deliver orders.
- 4. Sells Products.
- 5. Stocks Business.



Powered By

### PURDUE UNIVERSITY

#### 3D CAD DESIGNER

- Uses 3D Design Software to create3D printer files needed to produce customized products.
- Works with Sales Manager to Design 3D Printed Products needed to fill customized orders.
- 3. Works with Engineers to operate3D Printer.
- 4. Works with Production Mgr. to assemble and deliver product.

#### **ENGINEER**

- 1. Operates the 3D Printer to print customized parts.
- Works with Sales & Production Manager to assemble and deliver 3D Printed Products.
- 3. Greets customers and explains 3D Printing Process





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#### ACCOUNT EXECUTIVE

- 1. Hands out marketing materials
- 2. Fills out contract with business CEO
- 3. Collects contracts from each business
- 4. Deliver contracts to the developers to understand what emails to develop for each customer
- 5. Sell products in the office
- 6. Invoices each business for Email Blast

#### PRODUCT MANAGER

- 1. Works with CEO to determine price of products
- 2. Prepares sales areas with product display to demonstrate and sell products
- 3. Sells products in the office and operates point of sales computer.
- 4. Works with account executive to get feedback on the product



#### **DEVELOPER**

- 1. Uses software to create webpages on behalf of customers
- 2. Learns operation of program
- 3. Inputs data into system
- 4. Verifies spelling and accuracy of email. Checks other developer's work for accuracy
- 5. Assures Websites are complete





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#### METER READER

- 1. Records meter serial from each business meter.
- 2. Completes Water/ Utility Applications and Registrations.
- 3. Reads all utility meters and records usage
- 4. Invoices all business for utility bill.
- 5. Assists Conservation Specialist as needed.
- 6. Operates Point of Sales tablet.

#### CONSERVATION SPECIALIST

- Informs each business CEO of water conservation standards.
- 2. Provides conservation information sheet.
- 3. Conducts conservation survey/ check.
- 4. Reports results of conservation survey to CEOs and presents certificate

#### Pipeline Engineer

- 1. Review the blueprints and measure spaces where the pipelines will be placed.
- 2. Make the pipeline out of PVC pipes and place them in their designated areas.
- 3. Calculate a pipeline calculations sheet and give to a JA Staff Member.

#### Field Construction Coordinator

- 1. Visit pipeline locations with Pipeline Engineer
- 2. Complete Construction Permit Sheets
- 3. Review the blueprints and verify lengths with Pipeline Engineer
- 4. Make the pipeline out of PVC pipes and place them in their designated areas





# AD ®

#### CEO

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#### **SECURITY ADVISOR**

- Works with installer to ensure system signal is received once client purchases monitoring package.
- 2. Monitors alarm system actively on display terminal and reacts accordingly to standard operating procedure.
- 3. Clears the signal once the contact has been made with the client or on-scene first responders.

#### SALES REPRESENTATIVE

- 1. Meets with other business CEOs to sell monitoring packages to secure their business.
- 2. Delivers a written contract, gets CEO's signature.
- 3. Invoices each business for their security package.
- 4. Operates Point of Sales tablet

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#### FIREMARSHALL\ DEPUTY FIRE MARSHALL

- Install smoke alarms in each of the businesses in JA BizTown
- 2. Work with the CEO of each business to conduct fire inspection inside their business.
- 3. Work with CEO to practice evacuation plans in each business.

#### FIRE CHIEF

- Work with the Fire Marshall to ensure the safety of JA BizTown
- 2. Conduct fire inspections outside of businesses
- 3. Prepare evacuation plans for each of the businesses